




# Gorka Llona


Fractional CTO Services

**For Startups and Growing Companies  
Ready to Scale Smarter**

## Contact

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## About Me

Startups often face the challenge of growing while controlling costs. Many start by hiring a development team, but without proper technical direction, even a small team can drift off course, overcomplicate solutions, or slow down product delivery. My role is to bring structure, technical strategy, and product focus to help avoid those risks.

Most startups build their MVP without a clear idea of how it should evolve. A better approach is to work in waves — each wave improving or replacing the previous one, while learning from each iteration to refine the product vision as new insights emerge. This reduces technical debt and keeps development aligned with what matters most at each stage.

For iteration, it's not just about coding, deploying, and testing with users. A smarter way is to validate ideas early with prototypes, gather user feedback, build the essentials in code, and keep experiments in low-code tools. This speeds up learning, reduces waste, and helps focus resources on delivering real value.

## What I Do

I help startups and tech-driven projects design, build, and scale reliable, AI-enabled, cloud-native software platforms without the overhead of a full-time CTO

- *Tech leadership and product strategy*
- *AI/LLM and automation integration*
- *SaaS, microservices and APIs*
- *Cloud infrastructure (AWS)*
- *Team hiring, mentoring & scaling processes*

## Who This Is For

Startup founders, early-stage companies, NGOs and growth-stage businesses who:

- *Need an experienced technical leader, but not full-time*
- *Are building AI/LLM-based features or SaaS products*
- *Want to scale tech infrastructure without breaking things*
- *Need help with vendor selection, or building the dev team*

## How It Works

Flexible engagement options:

- *Per-day consulting (one-off or retainer)*
- *25% / 50% CTO-as-a-Service (weekly commitment)*
- *Remote-first, Barcelona-based, available for travel within Spain*
- *Email, Slack and video-conference support*

## Why Work With Me

- *25+ years of software and cloud product leadership*
- *CTO at Agile Impacts and founder of multiple SaaS platforms*
- *Expert in Python, Java, Kotlin, AWS, APIs, LLMs, AI/NLP, Agentic AI, automation, integrations and Lo-code*
- *Proven track record scaling SaaS apps to thousands of users and securing €250K+ in funding*

## Book a Free 20' Call

Let's discuss your current tech challenges and opportunities.

- [Schedule a 20-minute call](#)

## Key Products

### Agile Impacts

*Spain - United States - Latam*

Algorithms, backend, AI workloads, cloud infrastructure, automation and integrations for Agile Impacts, app serving 1000+ B2B customers worldwide to help them build their impact framework, measure their impact, and get access to non-dilutive funding.

### Talks Chatbot Framework

*Open source*

Scalable chatbot framework that use AI and NLP to gather information about users or implementing complex interaction flows. Can run even in home servers. Supports WhatsApp, Telegram, Rocket.Chat and Matrix.

### Travessera API Client

*Open source*

Python library that allows accessing external API services as easy as defining endpoints in Flask, Quart or FastAPI.